



Strategy Manager APAC
India Haryana/Gurgaon
India Maharashtra/Pune
Malaysia Selangor

A Snapshot of Your Day

Imagine stepping into a role where you drive strategic growth across the Asia Pacific, shaping the future of compression services. Join a dynamic team as you collaborate with regional leaders, gather and analyze market data, and develop actionable strategies that fuel business expansion. You'll champion localization efforts, optimize operational efficiency, and deliver high-impact presentations to senior leadership. Each day, you connect with collaborators, identify new business opportunities, and ensure our regional vision aligns with Siemens Energy's global mission. You'll be at the forefront of industry trends, making data-driven decisions that keep us ahead. If you're ready to lead, innovate, and make a tangible impact, this is your opportunity to shine.

How You'll Make an Impact

- Collaborate with Regional Sales, Repair Center Heads, and Central Services to drive growth initiatives and business development.
- Develop and implement regional and country-specific service strategies that align with our compression vision.
- Partner with cross-functional teams to create tailored business plans for each location.
- Collect, analyze, and report on market, customer, and geopolitical data to identify trends, risks, and opportunities.
- Lead localization efforts to optimize regional operations and performance.
- Drive cost-out strategies to improve productivity and reduce operational costs.
- Prepare and deliver executive presentations that communicate strategy and progress to senior leadership.

What You Bring

- You have a strong background in compression services or the energy sector, with at least 10 years of experience in strategy development and implementation.
- You hold a bachelor's degree (MBA or equivalent experience preferred) and are highly skilled in data analytics tools such as Salesforce, Tableau, Excel, or Power BI.
- You excel at collecting, organizing, and analyzing large amounts of information with attention to detail and accuracy.
- You are experienced in creating impactful PowerPoint presentations and conducting strategic analysis.
- You are willing to travel as needed to meet customers, attend industry events, and support project delivery.
- You thrive both independently and as part of a collaborative team, and you are eager to learn and develop new skills.

About the Team

You'll join a supportive, ambitious team that partners closely with regional sales, marketing, and service leaders across Asia Pacific. Together, you drive alignment on business objectives, identify growth opportunities, and ensure our strategies reflect both local needs and global goals. The team values open communication, cross-functional collaboration, and a shared commitment to innovation and operational excellence. You'll have visibility within the compression organization and the chance to build lasting relationships with collaborators at every level.

Who is Siemens Energy?

At Siemens Energy, we are more than just an energy technology company. With ~100,000 dedicated employees in more than 90 countries, we develop the energy systems of the future, ensuring that the growing energy demand of the global community is met reliably and sustainably. The technologies created in our research departments and factories drive the energy transition and provide the base for one sixth of the world's electricity generation.

Our distributed team is committed to making sustainable, reliable, and affordable energy a reality by pushing the boundaries of what is possible. We uphold a 150-year legacy of innovation that encourages our search for people who will support our focus on decarbonization, new technologies, and energy transformation.

Rewards/Benefits

- Opportunities to work with a distributed team
- Opportunities to work on and lead a variety of innovative projects
- Medical benefits
- Time off/Paid holidays and parental leave
- Continual learning through the Learn@Siemens-Energy platform